



The World of Hush Hush Off-Market Property Sales

The average homeowner relies on an estate agent to buy or sell a property, but there's another world out there for those who prefer to buy or sell their properties privately – the world of the 'hush, hush' home sales'.

James Turner, Director, Turner Little

The average homeowner relies on an estate agent to buy or sell a property, but there's another world out there for those who prefer to buy or sell their properties privately.

These properties never have a 'For Sale' sign outside, nor have been listed with any agents. There are never any details or photographs online, nor do buyers tend to visit the property until the sale has been completed.

Private buyers of this calibre tend to be ultra-high net worth individuals who purchase properties through a company structure, which can make it almost impossible to ascertain their identities.

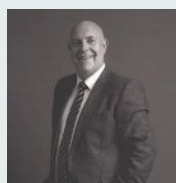
If a buyer wants to purchase through a company, there are a few options. The first is to buy through an offshore company and the second is to utilise a revocable or living trust. The end goal is often about both a degree of anonymity and asset protection.

Whilst buyers want to keep their identities private so that it doesn't impact price negotiations, others want to ensure that the purchase doesn't negatively impact their larger business presence. However, for most, it is about safety and security.

The benefits of off-market selling used to be limited to the super-rich, but the reality is, it can be leveraged by anyone.

We at Turner Little are specialist company formation agents, who are able to offer the best possible service for those in need of a little more security when it comes to property purchases and asset protection, no matter the value.

Turner Little specializes in creating bespoke solutions for individuals and businesses of all sizes. The knowledge and expertise of their specialists will be able to assist with any enquires, no matter how complex.



James Turner
Director
Turner Little

Tel: +44 (0) 1904 73101

<https://www.turnerlittle.com/>

James Turner, Director at Company Formation Specialists, Turner Little, has a proven track record in helping clients maximize their assets in creative and bespoke ways. He is directly responsible for sales and marketing, with considerable specialist knowledge of UK and offshore banking.

James doesn't just have drive in the world of business. In his spare time, he has a passion for fast cars and boats.

